

NATIONAL LOTTERY PROJECT GRANTS INFORMATION SHEET

Touring projects

Arts Council National Lottery Project Grants is our open-access funding programme for individual practitioners, arts organisations, libraries, and museum projects.

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What's Inside

This information sheet relates to Arts Council England's National Lottery Project Grants. It can be used alongside the Project Grants 'How to Apply' guidance documents to support you to make your application.

See our website for more information about Project Grants.

In this information sheet, we will talk about the following:

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Definition of Touring

We define touring activity as the distribution of the same product, programme or event to at least two different locations.

Touring funds

We can support a variety of touring work through Project Grants that can involve live performances, international work, streaming, hybrid models, exhibitions, workshops, residencies, digital distribution, showcasing, testing or previewing work, or a combination of these things.

In Project Grants we can fund touring through

- a dedicated Touring strand for projects more than £30,000
- Project Grants under £30,000
- as part of Nationally Significant Projects over £100,000

This information sheet covers what we mean by touring and focuses on the dedicated **Touring strand** for projects **more than £30,000**.

For project grants that include touring activity under £30,000 please see the main How To Apply Guidance. Decisions for projects under £30,000 will be made in the Area in which the applicant is based but can still include activity outside of the area in which you are applying.



Touring locations

Locations might be:

- a theatre
- a gallery
- a library
- a museum
- a festival site or space
- a community centre
- a high street
- any other space or site where the activity is taking place

Touring activity can include digital distribution, but if you apply to the Touring Strand the primary focus of your project must be touring work to physical places.

What you can apply for

- Tour a production and/or event to several venues or locations in England, the other UK nations and/or internationally
- Re-staging a previous production or event and tour it to new audiences and venues

Applying to the Touring strand

Touring activity can include digital distribution, but the primary focus of your project must be touring work to physical places.

To apply to the Touring strand your project needs to:

- Be for more than £30,000. There is no maximum threshold for the fund.
- Focus on work that is ready to tour. We wouldn't expect to support



testing or previewing work through this strand. You can apply to the main Project Grants programme for this kind of work.

If you want to apply to the touring strand, you'll need to submit an **Expression** of **Interest** first, and we'll then tell you if we'd like to invite you to make an application.

This is because we want to make sure that a project has potential to reach audiences and have the kind of impact we would expect before an applicant invests time in developing a full application. We will also think about whether we have the budget available to consider your full application.

For Touring applications for Over £30,000 you need to complete the sections on **Inclusivity and Relevance** and **Environmental Responsibility**. You will be asked one question for each of these Investment Principles at Expression of Interest stage and three questions at Full Application stage.

You can answer any of the other questions in this section of the Full Application to help you develop your own approach to adopting the Investment Principles. If you do answer any of the other questions, we'll take that information into consideration when we make a decision on your application.

National Portfolio Organisations need to complete all four Investment Principle sections. NOTE: NPOs can only submit one Project Grant application across all strands.

For more details on our Investment Principles visit our website.

NPOs and Project Grants

National Portfolio Organisations (NPOs) can apply to Project Grants, but there are restrictions. Between 22 November 2021 to 31 March 2023 NPOs are eligible to apply for:

- Touring Projects
- Place Partnership Projects
- Nationally Significant Projects



NPOs can only make an EOI for one strand at any one time. They can resubmit that EOI once if unsuccessful.

If an NPO is invited to apply and makes a successful application they cannot make another application to any strand of Project Grants within this period. If an NPO is unsuccessful (at EOI or full application) they are able to apply to one of the other three strands for a different project.

Please see our <u>Funded Organisations information sheet</u>.

Completing your tour schedule

You will be asked to fill in a tour schedule as part of your Expression of Interest and Full Application. You should tell us whether each tour booking is:

Confirmed – the booking dates and contractual arrangements are confirmed, subject to Project Grants funding, and probably won't change, or

Expected – there has been a discussion between you and the venue. The venue understands the likely contractual arrangements and has agreed to pencil a date.

We don't expect you to have fully confirmed your tour by the time you submit an Expression of Interest. However, if you are invited to make a Full Application we would expect the dates and contractual arrangements to be mostly confirmed.

An unconfirmed tour schedule does not automatically mean that we will consider your activity major risk or that your tour schedule is unrealistic. However, if a large proportion of your tour dates are expected and/or you haven't discussed the project with the intended venue partners then you must explain how realistic your proposed tour schedule is. You can tell us about the experience you and your partners have of securing tours and strong partnerships with the proposed venues, producers, and how you'll manage the project and make sure it is achievable.

We advise against submitting a speculative tour schedule in the hope of updating this later. If your expression of interest contains only 'expected' dates or there is little evidence of relationships with the venues, we may consider your project to be major risk or underdeveloped. In this case, we would be unlikely to invite you to make an application.



If we invite you to make an application, the tour schedule you provide in your Expression of Interest will pull through into your application form. When you make your application you should update your tour schedule to include any new or rescheduled dates, or to tell us if any expected dates have now been confirmed.

Expression of Interest

We decide whether to invite a full application for a Touring strand project by asking potential applicants to submit an Expression of Interest (EOI). An EOI is made using our online system, Grantium. It is accessed by working through the Eligibility Questionnaire for Project Grants.

Key things to remember

In addition to meeting the standard criteria for Project Grants (as explained in the How to Apply Guidance), you should also consider the following:

- any plans for developing or maintaining longer-term links between the touring work, creative and cultural practitioners, promoters and venues
- where relevant, tell us about any research and development or previews you have undertaken for this activity and how this was supported

Making an application

Full applications are made using the Project Grants application form on Grantium. Your invitation to apply notification will provide access to your application form. See our Grantium guidance for more information.



Guidance on completing the application form is set out in the How to Apply guidance for Project Grants.

Completing the budget

When completing your budget, we suggest you provide as much detail as you can about your expected earned income. For example, if you are expecting income on a box office split, tell us the calculation your share of the split is based upon and your track record for being able to achieve this. Similarly, if your income includes ticket sales, show how many tickets you expect to sell and the cost of each ticket.

We suggest that you break down both your production costs and touring costs separately in your budget.

We would also suggest you break down any international touring income and costs in your budget.

Completing the Audience Development Plan

For the Touring strand we require you to attach an Audience Development Plan to help demonstrate that you have thought about the people in each place you are touring and how you will make sure your project reaches them. You might want to consider including the following:

- information about why the activity is relevant to your venues and audiences
- details about who you are reaching in terms of location, participants and any learning or participatory opportunities.
- any research you have undertaken to understand the people in each tour location

For more information please see Audience Development & Marketing and Project Grants to help us see how this impacts the overall project.



Appraisal

Full applications for the Touring strand are appraised against the criteria set out in the <u>How to Apply guidance</u> for Project Grants.

In addition, if you are a National Portfolio Organisation or Music Education Hub we may also take your risk rating into account in our appraisal of your application, and will expect you to include plans to mitigate against current and potential risk in your application.

For all applicants, we will review your total investment to date from the Arts Council to assess organisational capacity and risk in the context of the application you have made.

How we make decisions

Decisions on Expressions of Interest and Applications for the Touring Strand of Project Grants will be made at a national level by the National Touring Panel. We involve specialist staff across the country to inform our decisions on applications for national and international tours.

We will use the information provided in your expression of interest, your application form and any information we hold about you to make a decision. We will consider the quality and range of the work alongside the places the work tours to and the people that experience the work as well as how realistic your tour schedule is. We may also get in touch with some of the venues on your tour schedule to discuss your proposed tour and its relevance to their venue.

Timeline

It takes four weeks to make decisions on the Expression of Interest for the Touring Fund. If you are invited to apply you will have 12 weeks to submit a full application, but can submit at any point during this period. When we receive your application it then takes 12 weeks to make a decision. Remember to:

 submit your Expression of Interest and/or application in enough time for us to reach a decision before your activity is due to start.



- allow time to confirm your activity with venues before starting publicity.
- check the timetable for your application with your venues and manage any risks accordingly.

Rural touring

By rural touring, we mean a tour schedule that is fully or partly made up of venues that are members of recognised rural touring schemes or where you work directly with promoters in village halls or rural venues. You can find out more about rural touring schemes on the National Rural Touring Forum website.

Rural touring schemes work with voluntary promoting groups (village hall committees, pubs, local schools, church halls, community groups) to bring high quality, professional performing companies and artists to perform in their village or community venue.

If you apply for a rural touring project, you should have developed relationships with the rural touring scheme(s) or voluntary promoting groups involved in the activity.

We would expect to see clear plans to engage and develop local audiences. If your tour reaches locations where there is comparatively little arts provision or audience, tell us about it.

We consider confirmation of being 'on the menu' of a rural touring scheme as 'expected' in terms of booking status. If your tour has been selected for the menu and you don't know specific dates and venues, write the name of the rural touring scheme under venue and provide details of the range of dates from which promoters will be able to select your work. Remember to tell us in your written answers how many tour dates you expect within the scheme(s).



Museums touring - things to consider

Accredited and non-accredited museums can apply to tour objects or collections. Museums can also apply to deliver arts activity.

Government Indemnity Scheme

The Government Indemnity Scheme offers an alternative to the cost of commercial insurance. It allows organisations to display art and cultural objects to the public that might not otherwise have been shown due to the high cost of insurance. The scheme provides cost-free indemnity cover to borrowing institutions for loss or damage to art or cultural items on short or long-term loan or on tour.

Objects can be intended for public display or study purposes. It covers loans from private lenders in the UK and abroad, as well as loans from UK non-national museums and galleries. Loans from national museums are not covered – these museums lend at their own risk. The scheme covers: objects and artworks during transit to and from the borrowing venue; storage; setting up; display; and dismantling.

For more information visit the Government Indemnity Scheme pages on the Arts Council website.

International touring

We can support tours that take work to venues and places outside of the UK. We can only fund activities or events taking place outside the UK where you can demonstrate longer term benefit to creative and cultural practitioners, organisations, participants and audiences living in (or organisations based in) England. If you apply for International touring work you need to tell us clearly in your application what the benefit to England will be. You can find out more in the International information sheet.

We can only accept applications from individuals or organisations based (living) in England or the wider United Kingdom (UK).



For further details of the eligibility requirements for Project Grants, read the <u>How to apply guidance</u> carefully.

Edinburgh International and Fringe Festivals

We don't normally directly fund applications that include taking work to the Edinburgh Festival Fringe. However we are committed to increasing opportunities for international exchange and market development for creative practitioners and arts and cultural organisations based in England. We have supported Horizon Performing Arts Showcase for England-based individuals and organisations to present work including theatre, dance, circus and live art, within the Edinburgh Festival Fringe.

Incoming tours

If you are based outside of England but within the UK you can apply to tour your work into England. We can only accept applications from individuals or organisations based (living) in England or the wider United Kingdom (UK).

Further information

Arts Infopoint UK

A pilot initiative to support the arts sector with information on practical issues relating to artist mobility.

<u>Audience Spectrum</u>

An arts and culture- based segmentation model.

Audience Finder

A national audience data and development programme, enabling cultural organisations to share, compare and apply insight.

Audience Development Planner



A free tool from The Audience Agency to help you to create a plan focusing on the audiences you want to reach.

Collections Trust

Collections Trust help museums capture and share information that gives their objects meaning. Their standards and advice are used around the world to make museum collections accessible.

Culturehive

A website of shared audience development resources for arts and culture

Musicians' Union

A trade union body representing musicians across the music industry. Their website offers lots of useful tools to support touring and other areas.

National Rural Touring Forum

The national body for rural touring, whose members cover every Area of England. They provide Eyes Wide Open, a comprehensive guide to touring.

Touring Exhibitions Group

TEG works across the UK and internationally with organisations of all sizes and types. Our members exhibitions represent all disciplines, including arts, craft, design, social history, natural history, and science.

Theatre Tax Relief

Creative industry tax reliefs are a group of 5 Corporation Tax reliefs that allow qualifying companies to claim a larger deduction, or in some circumstances claim a payable tax credit when calculating their taxable profits.

UKTheatre

Provides training on touring management and other relevant topics. Operates industry agreed contracts and rates of pay for touring activity. Organises



an annual touring symposium to discuss touring issues as well as events throughout the year.

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